

# PERFORMING ARTS CONNECTIONS AUSTRALIA

## 2017 VENUE CHARGES AND SALARIES REPORT

DECEMBER, 2017



PREPARED BY:

**CultureCounts**



## **CONTENTS**

1	Executive Summary.....	3
1.1	Methodology.....	3
1.2	Respondent Profile .....	3
2	Remuneration and Employment Conditions .....	7
2.1	Centre Managers .....	7
2.2	Venue Staff.....	14
3	Venue Operations .....	19
3.1	Commercial Hire Rates – Primary Space.....	19
3.2	Commercial Hire Rates – Secondary Space .....	23
3.3	Commercial Hire Rates – Tertiary Space.....	26
3.4	Commercial Hire Rates – Additional Performance Space.....	27
3.5	Community Hire Rates – Primary Space .....	27
3.6	Community Hire Rates – Secondary Space.....	32
3.7	Community Hire Rates – Tertiary Space .....	34
3.8	Community Hire Rates – Additional Performance Spaces.....	35
3.9	Hire Package Inclusions.....	36
3.10	Staff Charge Out and Minimum Staffing.....	38
4	Ticketing Operations.....	51
5	Appendix A: List of Respondent Venues.....	77
6	Appendix B: Survey Questionnaire .....	78